

The logo for Insurance Management Group is a diamond shape with a red top and bottom and a blue left and right. The text "insurance management group" is written in white inside the diamond.

insurance management
group

The Diligent Hotelier

"Diligence is the mother of good luck"

Benjamin Franklin (1706-90)

Diligence is an old-fashioned word that reflects old-fashioned values. Established in 1995, Insurance Management Group adheres to traditional values: reliability, trust, honesty and the building and maintaining, of mutually beneficial business relationships.

The Diligent Hotelier recognises that prevention is always better than a cure.

The Diligent Hotelier is an Insurance and Risk Management service, tailored to your requirements and reflecting your business' particular circumstances.

The Diligent Hotelier means...

QUALIFIED RISK MANAGEMENT ADVICE

Your Risk Manager will help you classify business risk into insurable and non-insurable categories and assess the current controls. An action plan to help your company implement changes will be discussed with your management team.

Funding support to the value of 5% of the insurance premium will be provided by AIG Europe for this service.

PROJECT MANAGEMENT AND IMPLEMENTATION

Your Risk Manager can help you prepare and implement an action plan within realistic timescales.

This support is available throughout the improvement process and can apply to any aspect of risk management considered necessary.

Again, funding support to the value of 7.5% of the insurance premium will be provided by AIG Europe for this service.

By committing to the full Risk Management programme you will also enjoy a discount of 12.5% on subsequent renewal premiums.

The Diligent Hotelier: Key Features and Benefits

BENEFITS OF BEING A DILIGENT HOTELIER

- **Coverage:** Market leading insurance solution for Property and Liability exposures. Tailor made for the hotel sector and includes valuable benefits not typically associated with conventional insurance offerings
- **Security:** Policy is provided by AIG Europe (UK) Ltd, a member company of AIG. With their record of impressive financial strength, AIG member companies provide the security and stability required by top UK companies and institutions
- **Protection:** Addressing both insurable and non-insurable risk
- **Compliance:** Every business has to be compliant. Owners and directors face personal accountability if the business fails to meet statutory requirements
- **Growth:** It is impossible to grow without taking some risk. Reducing those risks is vital and **The Diligent Hotelier** complements the entrepreneurial skill of business owners
- **Value:** Company value is protected, and maintained, by having a professional Risk Management programme in place
- **Discounts:** Risk Management funding support and premium discounts available exclusively to **The Diligent Hotelier** clients

THE DILIGENT HOTELIER ALSO OFFERS THESE OPTIONAL EXTENSIONS:

- Directors and Officers Liability
- Employment Practice Liability
- Employee Dishonesty
- Terrorism

Qualifying Criteria

The Diligent Hotelier is suitable for hotels, or groups of hotels, that can demonstrate good standards of management and commitment to customer and staff safety.

“Our obligations to the health & safety of our employees and guests are of paramount importance. **The Diligent Hotelier** is a quality product which helps in fulfilling these obligations combined with a highly competitive insurance package”.

Peter Taylor, OBE
CHAIRMAN

The Town House Company



The Howard Hotel, Edinburgh

“**The Diligent Hotelier** provides a set of practical and comprehensive tools to anticipate the potential risks affecting our business and how these can be eradicated or minimised. It is also an excellent insurance product”.

Trevor Paterson,
MANAGING DIRECTOR

Garfield Hotel Ltd



The Garfield House Hotel, Glasgow



REGISTER YOUR INTEREST TODAY

To find out more about **The Diligent Hotelier**, please

- log onto www.thediligenthotelier.co.uk
- phone Insurance Management Group on 0141 225 1777
- complete this slip and fax it back to us on 0141 225 1778

Name _____ Position _____

Company Name _____

Address _____

_____ Postcode _____

Telephone No _____ Fax No _____

E-mail _____



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Insurance Management Ltd is authorised and regulated by the Financial Services Authority.

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